

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 19 held on Monday 4<sup>th</sup> September, 2023

**CTC LEAF:** 55,409 packages of teas on offer met with less demand at lower rates.

**BROKENS:** All Brokens grades met with less demand and prices declined by a fair margin often by Tk.5/- and more with heavy withdrawals. Plain teas met with a similar trend whereby prices eased further for these varieties. BLF teas met with some support at easier rates with more withdrawals.

**FANNINGS:** Best Fannings met with a fair demand but eased by Tk.3/- to Tk.5/- with some withdrawals. Mediums met with less demand and witnessed a further drop in price and there were heavy withdrawals. Plain varieties met limited demand at lower rates with heavy withdrawals. BLF teas met with some support at easier rates with more withdrawals.

**CTC DUST:** 11,784 packages of teas on offer met with fair demand. Good liquoring Dusts were a fairly

good market and were generally firm to a little easier. Others were a fair market but declined in price particularly the plainer Dusts. BLF Dusts met with a limited demand again saw heavy withdrawals. Blenders lent good support with fair interest from the Loose tea buyers.

**COMMENTS:** Large weight of teas were on offer where quality also showed a decline. This met with less interest. Blenders were also less active and operated at lower levels whilst there was some interest from the Loose tea buyers. As a consequence withdrawals are very heavy surpassing previous record for the season.

Dusts were an easier market.

**Our catalogue: (Sale 19) Avg: Tk 198.79, Sold 60.11% , (Sale 18) Avg: Tk 202.13 , Sold 68.79 %**

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	205-215 nom	210-220 nom	Best	210-217 nom	215-225 nom	PD	158-222	162-234
Good	195-200	200-205	Good	197-205	200-210	RD	128-358	135-344
Medium	175-185	180-190	Medium	175-185	180-190	D	126-359	149-335
Plain	155-165	160-170	Plain	155-165	160-170	CD	148-440	195-437
BLF	110-130	110-130	BLF	110-130	110-130	BLF	128-188	135-187

Exchange Rates 4<sup>th</sup> September, 2023 Sterling Pound: 137.6823 Dollar: Tk. 109.5000

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP(S)	20	295/-	Aftab/Nijhum
Fannings	* Madhupur	PF	20	325/-	AKT
Clonal Brokens	* Madhupur	GBOP(BT1)	20	375/-	GTH
Clonal Fannings	Kedarpur	PF(BT1)	10	370/-	Shawon
RD/PD (incl.Clone)	* Madhupur	RD(BT1)	10	358/-	Shawon
D (incl.Clone)	* Madhupur	D(BT1)	10	359/-	Shawon
CD (incl.Clone)	* Madhupur	CD(BT1)	10	440/-	AKT

\* Above price(s) realised in our catalogue

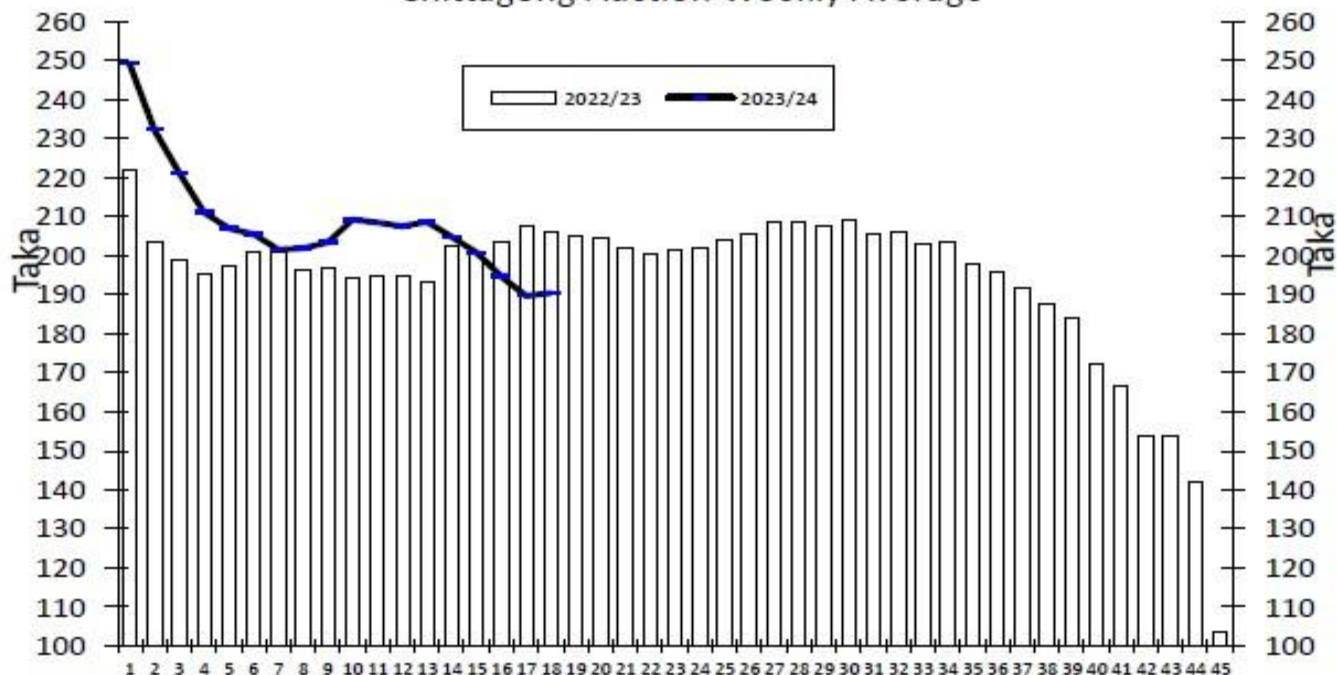
### Offerings

Type	This Sale ( Sale 19 )				Next Sale ( Sale 20 )			
	Season 2023-24		Season 2022-23		Season 2023-24		Season 2022-23	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	55,409	2,764,909	41,403	2,066,010	69,622	3,474,137.8	43,236	2,157,476
Dust	11,784	588,022	7,562	377,344	12,011	599,348.9	8473	422,803
<b>Total</b>	<b>67,193</b>	<b>3,352,931</b>	<b>48,965</b>	<b>2,443,354</b>	<b>81,633</b>	<b>4073486.7</b>	<b>51,709</b>	<b>2,580,279</b>

Chittagong Auction Average - Sale 18

(Season 2023/24): 190.37 & (Season 2022/23): 206.10

## Chittagong Auction Weekly Average



### Weekly Sale

#### Chittagong Auction Statistics - Sale: 18

Updated on: 4th September 2023

Category	For the Sale				Up-to-Date Sale				(+/-) Season 2022/23			
	Season 2022/23		Season 2023/24		Season 2022/23		Season 2023/24		Qty. (Kg)	Taka		
CTC LEAF	1,351,701.5	203.42	1,728,912.70	187.91	25,466,749.9	77.7%	193.27	23,929,228.0	77.08%	200.89	-1,537,521.9	7.62
CTC DUST	285,955.4	218.98	457,094.50	199.65	7,277,593.5	22.2%	221.81	6,946,777.2	22.38%	217.66	-330,816.3	-4.15
Sub-Total	1,637,656.9	206.14	2,186,007.2	190.37	32,744,343.4	99.9%	199.61	30,876,005.2	99.45%	204.66	-1,868,338.2	5.05
Orthodox	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	0.0	0.00%	0.00	0.0	0.00
Total	1,637,656.9	206.14	2,186,007.2	190.37	31,106,686.5	99.91%	199.61	30,876,005.2	99.45%	204.66	-230,681.3	5.05
Green Tea	30.0	150.00	0.000019	2,130.00	2,289.0	0.01%	408.70	462.5	0.00%	887.75	-1,826.5	479.05
Oolong Tea	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	7.0	0.00%	1,250.00	7.0	1,250.00
Yellow Tea	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	20.5	0.00%	1,250.00	20.5	1,250.00
Total	1,637,686.9	206.14	2,186,007.2	190.37	31,108,975.5	99.9%	199.62	30,876,495.2	99.45%	204.66	-232,480.3	5.04
Other (s)	1,093.6	138.00	5,984.9	112.00	25,427.9	0.1%	120.25	169,453.3	0.55%	125.43	144,025.4	5.18
G.Total	1,638,780.5	206.10	2,191,992.1	190.16	31,134,403.4	100%	199.56	31,045,948.5	100%	204.23	-88,454.9	4.67

#### Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale				(+/-) Season 2022/23			
	Season 2022/23		Season 2023/24		Season 2022/23		Season 2023/24		Qty. (Kg)	Taka		
Export	0.0	0.00	0.0	0.00	7,489.5	0.02%	198.85	10,484.5	0.03%	225.26	2,995.0	26.41
Internal	1,638,780.5	206.10	2,191,992.1	190.16	32,765,694.4	99.98%	199.56	31,035,464.0	99.97%	204.22	-1,730,230.4	4.66
Grand Total	1,851,040.4	207.70	2,191,992.1	190.16	32,773,183.9	100%	199.56	31,045,948.5	100%	204.23	-1,727,235.4	4.67

#### Crop of Major Tea Producing & Exporting Countries

Country	Month	For the Month				Up-to-Date			
		2021	2022	2023	(+/-) 2022	2021	2022	2023	(+/-) 2022
Bangladesh *	July	12.34	11.27	13.65	2.39	37.76	38.33	40.10	1.77
Sri Lanka	June	31.1	20.1	22.9	2.8	135.9	133.2	134.4	1.2
North India	June	145.7	119.3	109.7	-9.6	325.3	347.1	344.0	-3.1
South India	June	25.4	23.9	28.2	4.3	122.8	119.6	113.7	-5.9
All India	June	171.1	143.2	137.9	-5.3	448.1	466.7	457.7	-9.0
Kenya	May	45.3	57.9	57.9	0.0	230.6	227.9	225.5	-2.3

\* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

Qty. = Million Kg

**OTHER MARKETS**

**KOLKATA SALE 35- 29<sup>TH</sup> /30<sup>TH</sup> & 31<sup>ST</sup> AUGUST, 2023**

Select best liquoring Assams met with good demand and sold around last levels. Bulk of the below best & good category Assams met with lower demand than the previous week and sold at irregularly easier rates. The remainder, comprising of medium categories were irregularly easier. Good and Medium Dooars were easier. Plainer Dooars met with lower demand and were easier. Local buyers operated on clean, well-made varieties. Exporters showed reduced interest on larger Brokens.

Tea Category USC/KG	Price Range
BEST ASSAMS	411-459
GOOD ASSAMS	302-362
MED ASSAMS	169-266
GOOD DOOARS	266-302
BETTER MED DOOARS	193-242
MEDIUM DOOARS	157-181
PLAIN DOOARS	121-145

**COONOR SALE 35- 1<sup>ST</sup> SEPTEMBER, 2023**

Good general demand initially however, the market met with reduced or rather restricted demand from the major blenders and the exporters diminished as the sale progressed. **MARKET:** - The total CTC leaf teas sold this week was **1360561.30Kgs (77.78%)** of the total offering of **1749332.85Kgs**. Select exporters were fairly active this week with others becoming subdued or rather quiet. Up country buyers and local traders were rather choosy this week.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	145-175	112-134	104-108	98-103	95-98
Medium Brokens	140-220	116-139	110-115	99-110	93-98
Smaller Brokens	145-199	118-139	115-118	100-114	93-99
Fannings	146-207	130-140	115-129	100-114	94-99

**SILIGURI SALE 35- 31<sup>ST</sup> AUGUST, 2023**

LEAF & DUST: Good general demand. Few best/good sorts were well competed for. Remainder were irregular & easier in line with quality. Plainer sorts faced some withdrawals. Buying Pattern: Internal- Operated. Blenders- Active. Tea Category Brokens

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	278-399	272-381	230-284
Medium/ Better Medium	169-272	169-266	163-224
Common / BLF	109-163	115-163	121-157

**MOMBASA SALE 35- 28<sup>th</sup> /29<sup>th</sup> & 30<sup>th</sup> 23<sup>rd</sup> AUGUST, 2023**

Strong demand for the 208,059 packages (13,907,204.00 kilos) available in the market at irregularly dearer levels; 36.83% remained unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 – USC
Best	255 – 644	325 – 397	280 – 351	280 – 337
Good	255 – 314	330 – 348	307 – 331	270 – 320
Good Medium	255 – 365	262 – 348	274 – 326	270 – 317
Medium (KTDA)	250 – 260	244 – 296	258 – 306	245 – 309
Medium (Plantations)	151 – 338	160 – 240	191 – 281	208 – 282
Lower Medium	105 – 192	102 – 202	090 – 196	102 – 228
Plainer	085 – 130	074 – 142	074 – 145	072 – 166